

eZine Subject: New Corvette Arrivals | Thomas Patrick West R.I.P. | Corvettes Sold at Mecum Kissimmee | Corvettes Consigned to Auction

Date: Monday 2/12/2018 (?)



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Eleven New Corvette Purchases... have just arrived at ProTeam's Napoleon, Ohio facility and are available for viewing and purchase. Many of our Corvettes are among the "Best of the Best." Here is our short list:

- **1957 Two-Top Venetian Red/Red** 283-283 hp Fuel Injected 4-Speed in show condition for \$99,000.00 Stk. 1002K
- **1963 White/Red Factory Air** 300 hp 4-Speed Split Window Coupe in show condition. One of 278 produced with factory air. Stk. 1010K
- **1964 Triple Black** 375 hp Fuel Injected 4-Speed with 44,907 actual miles. Well documented. Stk. 1006K
- **1965 Glen Green/Saddle** 350 hp 4-Speed Coupe in original unrestored condition. Rare Kelsey knock-off wheels. Bloomington Gold Survivor! Stk. 1005K
- **1966 Rally Red/Black** 425 hp 4-Speed Coupe in show condition. Multiple NCRS Top Flight awards. Stk. 1007K
- **1966 Milano Maroon/Black** 425 hp 4-Speed Two-Top Convertible. Older body-off restoration. \$80,000.00 Stk. 1004K
- **1966 Rally Red/Black** 425 hp 4-Speed Two-Top Convertible in immaculate pristine condition. Rare J56 brakes and Kelsey knock-off wheels. Well documented and optioned. NCRS and Bloomington Gold. Stk. 1008K
- **1967 Goodwood Green/Saddle** 435 hp J56 4-Speed Convertible in show condition. Bloomington and NCRS. Well optioned and documented. Stk. 1003K
- **1968 Bronze/Dark Orange** 427-390 hp 4-Speed Convertible. Body-on restored. \$34,995.00 Stk. 1001K
- **1970 Laguna Gray/Black** 454-390 hp Factory Air 4-Speed Two-Top Convertible in show condition. Multiple NCRS including Duntov award. Well optioned and documented. Stk. 1011K
- **1971 Red/Red** 350-270 hp 4-Speed T-Top with 45,754 actual miles in show condition. Well documented! Stk. 1009K

Most all cars have complete descriptions and photos located at our website. For more information, descriptions, photos, and prices, click on our stock numbers or visit [ProTeam's New Arrival](#) page and [click here](#) to visit ProTeam's website and complete Corvette inventory. Questions and/or comments? Email: terry@proteamcorvette.com



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Goodbye Tom... Thomas Patrick West, 70, of Fort Wayne, Ind., succumbed to cancer surrounded by his family and friends on Sunday, January 14, 2018. Tom lived the Corvette life. He was an active member of the Fort Wayne Corvette Club, National Council of Corvette Clubs, and National Corvette Museum. Tom was the primary Midwest buyer for ProTeam Corvettes purchasing thousands of Corvettes over the decades and earned Buyer of the Year Award many times over the years, it's an award given to applaud the effort of the least visible but one of the most integral parts of our company. Tom's bird dog instincts helped track down great cars and coupled with his gentleman's approach to people made him an invaluable asset to ProTeam. Tom's

hard work helped place ProTeam into a league of its own among classic car dealers. He became a fixture within the classic car community because of his knowledge and will be remembered because of his friendship.

Tom also loved the water. He took that passion and founded Jolly Craft Boats, Inc. where his appreciation for detail and craftsmanship was on full display. Those unique well-crafted boats can still be seen sailing straight and true. A Celebration of Life Open House will be held from Saturday, May 12, 2018, at Sowles Bay Yacht Club (Angola, IN) from 1 to 4pm with a tribute to Tom at 2pm.

Tom is survived by his partner in life Joyce Lothamer, his son Tom (Barbi) West II, his grandchildren Kayla and Tommy III, and “those darn cats;-)”. Share your memories and condolences at www.neptunesociety/obituaries. Make memorials in Tom’s name to the American Cancer Society.

Thomas was a great friend to this company and to the people who worked here. We’ll miss him.



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ProTeam Recently Consigned 20 Classic Corvettes... to the Mecum/Kissimmee Classic Car Auction in January 2018 of which 15 found new homes. Here is an example of some of the sale results:

- **1959 Classic Cream Stk. 1032J** – our asking price was \$129,000.00 and Mecum sold for \$137,500.00
- **1960 Honduras Maroon Stk. 1001H** – Our asking price was \$85,000.00 and Mecum sold for \$85,800.00
- **1960 Horizon Blue Stk. 1063J** – Our asking price was \$69,998.00 and Mecum sold for \$77,000.00
- **1967 Red 435 hp Stk. 1077J** – Our asking price was \$200,000.00 and Mecum sold for \$211,750.00
- **1967 Black 390 hp Stk. 1029J** – Our asking price was \$129,000.00 and Mecum sold for \$165,000.00
- **1969 Green 400 hp Stk. 1034J** – Our asking price was \$69,995.00 and Mecum sold for \$72,600.00
- **1972 Green Stk. 1024G** – Our asking price was \$29,995.00 and Mecum sold for \$33,000.00

This is good news for Proteam and other people selling cars in Kissimmee but I must ask why buyers choose the auction process rather than visiting ProTeam thus buying direct and saving fees and expenses associated with the auction process. ProTeam/Napoleon, Ohio is not a destination and lacks affluence and we have few onsite shoppers as most people prefer to shop online and make their purchases by phone or email.

FACT: Auction buyers pay more!

FACT: Qualified buyers that visit ProTeam will buy the Corvette that they come to inspect and they will save money compared to buying at auction!!

We are currently working-up a list of Corvettes to consign to the Mecum/Indy Auction in May 2018. After they are consigned, they must go to auction. Comments/Questions, email: terry@proteamcorvette.com



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Four ProTeam Corvettes... have been consigned to the GAA Classic Car Auction in Greensboro, North Carolina that takes place March 2nd and 3rd 2018. They are as follows:

- **1958 Red/Black LT4 4-Speed Resto-Mod Stk. 1002H** – GAA Lot FR246
- **1959 Red/Red 290 hp Fuelie 4-Speed NCRS Top Flight. Stk. 1027H** – GAA Lot 245

- **1960 Red/Red** 290 hp Fuelie 4-Speed Stk. 1082J – GAA Lot FR 244

- **1962 Red/Red** 360 hp Fuelie 4-Speed Stk. 1046J – GAA Lot FR 242

Terry Michaelis and/or Brian Topp will be on site to answer any questions and show perspective bidders the documentation. For more information go to GAAClassicCars.com. Comments or questions email terry@proteamcorvette.com



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Hi everyone, I'm Brian Topp... many of you reading this have met me and some of you have even purchased an old Corvette from ProTeam with my help. I have spent the last 20 years advancing my knowledge on classic Corvettes. Before that I was in the restoration business and restored several muscle cars and a couple old Corvettes. I even spent a little time in The ProTeam body shop right after I moved back to Napoleon, Ohio after serving in the United States Marine Corps. My passion for old cars and particularly Corvettes started at a very early age when I used to go to the races with my uncles. I spent many years going to college part time to get my degree while serving, selling Corvettes, and, working on cars to pay my tuition. I'm proud to say I had no student loans. I also spent over four years with Mecum auction's learning everything I could about the Classic Car Market. I'm happy to announce that I am back at ProTeam Corvette sales full-time to help assist Corvette enthusiasts, hobbyist, and professionals in doing their due diligence to purchase the best Corvette possible that they can afford. I am back at my old alma mater and I look forward to serving you.

We are looking for a SALESPERSON that likes old cars and would like to meet people from around the world. Prefer energetic young person or retiree. brian@proteamcorvette.com



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What Is My Corvette Worth? I get asked this question almost everyday. The value of a Corvette is directly related to venue, location, day, and time of day if offered at auction. High profile collector car auctions offer maximum exposure and hundreds or thousands of affluent “ready to spend” registered bidders that like the auction excitement and instant gratification of making a purchase and thus outbidding others. **In essence they are the winner!**

Auctions create urgency and unless bidders are prepared to bid that car is sold within 2 to 3 minutes.

No two auctions or auction venues (locations) will produce the same results. **“It is a crap shoot!”**

I have participated as both buyer and seller at most of the classic car auctions in the USA for over 40 years and know the process well.

Contact terry@proteamcorvette.com should you have a rare Corvette or Corvette collection and need advice as it relates to estate planning, estate resolution/liquidation as it relates to auctions and/or our outright purchase.



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Industry Awards... are normally awarded to a person for exceeding a quality standard but in our case, it is about the person (or people), the product (our cars) and the presentation which requires knowledge. ProTeam's Corvettes achieved close to 200 show awards and invitationals since 2009. [Click to enlarge](#) any photo to view the results of ProTeam's team effort. I doubt there is another person or company that has even come close to our record and in 2013; we added a new award only received by a total of 36 participants, "The NCRS American Heritage Award". In June 2014, Terry Michaelis was inducted into the Bloomington Gold Great Hall honoring the 50 most significant and influential people and organizations.

The standard is set by the various judging venues, ie: Bloomington Gold, NCRS, MCACN, and the Concours D'elegances scattered around the USA. It takes knowledge, preparation, and presentation to compete in these show venues. ProTeam's small group of employees possess that knowledge which should add additional value and a comfort level that you **cannot** and **will not** get from any other Corvette seller or reseller. POINT MADE! Think about it and [Click Here](#) to view the text file of our impressive show results. Comments or questions? Email: terry@proteamcorvette.com



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WANTED... 1967 Corvette coupe or convertible with 427-435 hp! Prefer original motor, trim/VIN tags, options, good colors, documentation, and show awards. Will consider a car needing restoration if the price makes sense. I will pay a fair price as I'm not looking to steal your car. Very serious! We both will save auction fees if we deal direct. Email: terry@proteamcorvette.com



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1963 Corvette Wanted For A Very Good Customer... Must be a split window coupe! Must be Silver/Red at birth! Must be a very nice car! Prefer 360hp or 340hp but may consider lower horsepower. May consider a car that needs restoration. Email terry@proteamcorvette.com or call toll free 888-592-5086 and leave a message with Christine.



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Corvette Wanted...1963 Fuel injected split window coupe with Bloomington or NCRS show awards. Premium paid for tuxedo black or silver with red interior. Also, I have serious customers for split window coupes of lesser quality. Also, I will gladly assist in helping liquidate Corvette collections whether it is by auction or cash settlement. Email: terry@proteamcorvette.com



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Rare Used Original Corvette Parts... 1960-61 F.I. Unit 7017320; 1958-59 Valve Covers Aluminum Low Script; 1959-61 Radiator; 1959-61 Aluminum Hi-Performance Top Tank Radiator; 1958-62 Heater Assembly; 1960 HD Rear Big Brake Shocks no. 5554593 (3-A-60); 1960-62 RPO-687 HD Brake and Suspension on Rolling Chassis; 1962 F.I. engine with F.I. unit, distributor, air cleaner, dated T-10 transmission, 901/902 exhaust manifolds, starter, generator, bell housing, oil filter, canister and shifter, (rebuilt) – (dated J-4-1, stamped F1012RF – 2102515) photoed above, \$22,500.00; 1964-65 F.I. Unit with Distributor no. 7017380 (Rebuilt); 1963-67 Convertible Vent Window Assemblies (1 pair); 1964-66 Teakwood Steering Wheel; 1965-66 Rear End Assembly FB 7-13-65; 1967 Rear End Assembly FB 11-22-66; 1966-68 Air Cleaner Lid (327-350 hp); 1967 Air Cleaner/Carb Stud with Tri-Power. Also have 1953-75 Hardtops, Bumpers, Suspension, Al Knoch Carpet, Seat Covers, Door Panels, Convertible Tops, Car Covers, Engine Blocks, Heads, Intakes, Exhaust Manifolds, Cranks, Pistons, Rods, Carbs, Distributors, and Tin for 1953 to 1972 Chevrolet and Corvettes (mostly). Too much to list or catalog. Email: fred@proteamcorvette.com



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Corvette NOS Parts...

1953-60 Trunk Lock (NOS); 1953-62 Tie Rod Ends (NOS); 1956-62 Door Window Cranks (NOS); 1958-62 Clock and Heater Housing (NOS); 1958-67 AC Filter Canister (NOS); 1958-62 Steering Column (NOS); 1958-60 Inside Mirror (NOS); 1958-61 Distributor no. 891 (NOS); 1958-60 headlight Rings (NOS); 1956-62 Window Regulator (NOS); 1961-62 Hardtop Window Rear Outside Moldings (NOS); 1956-62 Hardtop Front Center Molding (NOS) 1956-62 Hardtop Rear Corner Moldings (NOS); 1953-62 Guide Y-50 Outside Mirror (NOS); 1958-62 Grill Molding 6-Piece Set (NOS); 1958-62 Parking Lights, one pair (NOS); 1958-62 Inside Mirror (NOS); 1959-62 Hubcaps and Spinner 4-Piece Set (NOS); 1959-62 Red Steering Wheel (NOS); 1959-62 Black Steering Wheel (NOS); 1958-62 Hood Release Cable Unit (NOS); 1956-62 Windshield Posts, one pair (NOS); 1958-60 Taillights, one pair (NOS); 1959-60 Off Road Exhaust System (NOS); 1959-61 Aluminum Hi-Performance Top Tank Radiator; 1959-60 Door Weather Strip, one pair (NOS-assembly line type); 1960-62 Corvette Dash Curved Insert RH (NOS); 1965 F.I. Distributor with T.I. (NOS).

Go to [ProTeam's eBay Store](#) or email: fred@proteamcorvette.com



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St. Bernard 30th Classic Corvette Raffle... 1967 Corvette Coupe, 350 hp, 4 speed, numbers match. Excellent condition. Low miles. This is a VERY RARE color combination with Rally Red paint and red interior. M-21

transmission, SS brakes, AM/FM radio, tinted glass, cast aluminum bolt-on wheels, blackwall radials. Owner's manual, original keys, sales brochure and most all factory correct type components featured. Car is well documented with tank sticker and CCAS/Grenning affirmation

1st PRIZE: 1967 Corvette · **Drawing held** August 18, 2018 (9pm CDT) at the St. Bernard Summer Social · ALL proceeds benefit St. Bernard Church and School · Winner need not be present to win! · **2nd PRIZE:** \$1,000.00 · **3rd PRIZE:** \$500.00

Opportunities are only \$30 each or 4 for \$100. Only 15,000 tickets available

Get ticket order forms and more information at www.StBernardCorvette.org. Call 812-649-9113, email: corvetteoffice@evdio.org, or send check or money order to St. Bernard Church, 547 ELM ST., Dept. PT · Rockport, IN 4763 attn: Corvette.

Raffle License no. 145008



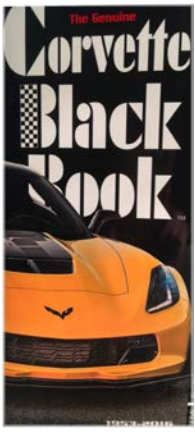
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Value Trumps Price... *Collector Car Math: Value + Price + Exhilaration = Complete Satisfaction.* I have asked/answered this equation thousands of times over my lifetime and since the Great Recession of 2008 took hold, the importance of getting this equation right has taken on a new importance. It isn't just me but anyone who dabbles in the passionate world of collector cars has asked these questions. Mike Farbairn (RM Magazine, Summer '13) wrote an article giving some sound advice in purchasing a classic car. First, he asks, "How much is too much?" Ownership tenure involving a quick turn around like flipping the car and short-term ownership (90 to 100 days) necessitate a perceived monetary profit translating to a bargain hunter's mentality. Long-term classic car proprietorship is a bit more ambiguous. It involves a bigger commitment to the car's integrity, provenance, and market value. "In my experience, the very best is seldom cheap" but rest-assured the work in acquiring the "long-term hold" will pay dividends down the road. How can Mike be so sure? He is certain because of two universal collector car truths; (1) the market has always surpassed retail price and (2) when you own the best, there is always a profitable resale market. So in the end, **Value Trumps Price.** Price is secondary to exhilaration. Passion is incalculable, so follow your heart. Questions or comments? Email: terry@proteamcorvette.com



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NCCC!! WHAT IS IT??... 16,000(+) enthusiasts in 265 clubs across the country are part of an organization promoting the pure joy of Corvette ownership. Whether you enjoy showing, cruising, touring or entering a competitive event, the NCCC is the place for you. It is home to Corvette camaraderie unlike any other organization. Since 1959, NCCC has promoted its unique brand of fellowship with programs like FCOA-Future Corvette Owners Association and Charity Programs supporting the National Kidney Foundation. Its unequalled insurance program covering **ALL** club activities is a bonus that has attracted Corvette owners and clubs alike to join the NCCC. Check out www.corvettesnccc.org and learn more about this organization. **"We joined for the car, we stay for the people"**



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The Corvette Black Book... is a must have essential for any Corvette enthusiast or potential purchaser and makes for a great stocking stuffer. The Corvette Black Book contains 160 pages including a minimum of two pages for each car produced, glossary of terms, historic dates, instructions, trend graphs, Corvette chronology, and photos/specifications. The Corvette Black Book also has an extrapolation section to help you zero-in on Corvettes with genuinely rare option combinations. This is the genuine pocket sized Corvette Black Book. The price is \$22.95 plus \$5.00 postage (US only). Ohio residents add 7.25% sales tax. Order a [Corvette Black Book](#) today!

Money Back Guarantee... Can't travel? Can't inspect your Corvette prior to purchase? Try ProTeam's 48Hour/24 Mile [Money Back Guarantee!](#) ProTeam will ship your newly purchased Corvette to your doorstep for your 48 hour inspection or cooling-off period and all you could lose is the shipping costs, should you wish to cancel the purchase for any reason. It is what we say it is or you hold our feet to the fire. That's a no risk purchase only offered by ProTeam for ProTeam customers who cannot or do not wish to travel. terry@proteamcorvette.com

TESTIMONIALS... tell a lot about a company, its product, its people, its services, and over 200 have been posted at [ProTeam testimonials](#) plus almost 20 years worth of archived testimonials. We are absolutely ecstatic with each and every compliment we receive. We want our customers to enjoy a positive enjoyable buying experience that hopefully goes beyond the Corvette purchase as our customers are our lifeblood and we want them to experience our passion and fire that has made this the most interesting and fun business that anyone could ever have. "We feel quite lucky!" Thank-you. Email your comments to terry@proteamcorvette.com

MEDIA COOPERATION... ProTeam has and will continue to cooperate with media (print, audio, film) as it relates to the Corvette... So, if you're looking for material and or the use of a Corvette(s) for an article or news worthy story, contact beth@proteamcorvette.com.

Tell a Friend... or forward to a friend by clicking [here](#).

Opt-in... for future ProTeam news, Corvette information, Corvette news, ProTeam's new arrivals, and ProTeam specials. [Click Here](#) to opt-in.

ProTeam Social Networking... Keep in touch with ProTeam with up to the minute news, events, and the latest arrivals. Follow us on [Twitter](#) and [YouTube](#), like us on [Facebook](#), or join our circle on [Google+](#)

The Chase... Visit [ProTeam](#) soon where you'll be greeted not only by friendly sales assistants but tidal waves of color and high performance. Come Look • Come Shop • Come Inspect • Come Test Drive • Come Visit • Come Tour • Come See What You're Missing!! This is not a typical museum "static" display but a "dynamic" ever-changing inventory of the best classic Corvettes in the world. THE CHASE is the fun part of buying classic cars and interacting with the owners, as each car and owner has a personality of its own and no two cars or their owners will be exactly the same. It is with this in mind that I urge you to personally visit ProTeam and inspect that Corvette of your dreams with your own eyes and participates physically in "The Chase". You won't be disappointed and that I promise you!!! ***Going Anywhere Else is Just a Detour!***

ProTeam Corvette houses the largest most dynamic collection of classic Corvettes in the world. We invite you to view our collection Monday through Friday (Saturday/Sunday by appointment), please contact us for viewing hours and tour group information at proteam@proteamcorvette.com. Remember that ProTeam's collection of Corvettes is ready for viewing anytime 24/7 on-line at www.proteamcorvette.com and if you have a Corvette for sale, fill out our form at CorvettesWanted.com.

Contact: ProTeam Classic Corvette Collection & Sales • PO Box 606, Napoleon, Ohio 43545-0606 • email: proteam@proteamcorvette.com • toll free: 888-592-5086 • fax 419-592-4242

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