Subject: New Corvette Arrivals | Corvette Auction Results | What Is My Corvette Worth?

Date: February 2016



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**Ten New Corvette Purchases...** have just arrived at ProTeam's Napoleon, Ohio facility and are available for viewing and purchase. Many of these Corvettes are among the *Best of the Best*. Here is our short list:

- 1956 SRI Tribute to the Sebring winning SR1 Prototype "The Real McCoy", #6901. Accompanied with Chevrolet Engineering Experimental Shop build orders. Stk. 1005H
- 1958 Rally Red/Black LT4 V8 4-Speed Resto-Mod converted to a resto-mod touring machine by Street Performance Co. of Mena, AR. Stk. 1002H
- 1960 Honduras Maroon/Black 270hp 4-Speed Convertible with recent frame-up restoration. Stk. 1001H
- 1965 Silver/Silver Award Winning 365hp Coupe that has been Bloomington Gold certified and awarded the NCRS Duntov Mark of Excellence. Stk. 1009H
- 1967 Marlboro Maroon Original Motor 435hp Convertible that is unrestored and preserved with only 44,000 actual miles. Well documented and delivered with factory bolt-on aluminum wheels of which are on the car today. Stk. 1006H
- **1967 Marlboro Maroon Original Motor 400hp Convertible** that is body-off restored with three NCRS Top Flight awards. Stk. 1004H
- 1967 Silver/Red 350hp COPO Convertible with multiple NCRS Top Flights and the Duntov award. Well documented and optioned. Stk. 1003H
- 1967 Lyndale Blue/Red 350hp COPO Convertible. Bloomington Gold and multiple NCRS Top Flight awards. Well documented and optioned. One of one produced. <u>Stk. 1010H</u> (no photos at this time)
- 1967 Red/Red 350hp 4-Speed Coupe that is very desirable, rare, and correct. Documented. Stk. 1007H
- 1969 Black/Black Original Motor L88 with 2,000 actual miles since new. Bloomington Gold Special Collection, Bloomington Gold certified, and NCRS Top Flight award. Stk. 1008H (Great bookend for our Triple Black 1969 L88 convertible Stk. 1058F)

These cars have complete descriptions and photos located at our website. For more information, descriptions, photos, and prices, click on our stock numbers or visit <a href="mailto:ProTeam's New Arrival">ProTeam's New Arrival</a> page and <a href="mailto:click">click</a> here to visit ProTeam's website and complete Corvette inventory. Questions and/or comments? Email: terry@proteamcorvette.com









**Over \$340 Million Dollars...** was raked-in by seven collector car auction companies in January 2016 which is about the same as 2015. These are big numbers that show that collector cars and Corvettes are desirable and sought after commodities. Highlights from the January collector auctions:

- 1955, '56, '57 trio of serial #1 Corvettes... \$1,815,000.00
- 1963 Silver Z06 Tanker Corvette Coupe... \$781,000.00
- 1953 White Corvette... \$533,500.00
- 1953 White Corvette... \$385,000.00
- 1963 Blue Fuelie Z06 Corvette Coupe... \$277,750.00

- 1954 Blue Corvette... \$220,000.00
- 1967 Blue 435hp Convertible... \$214,000.00
- 1957 Black Fuelie Corvette... \$187,000.00
- 1967 Green 435hp Corvette Coupe... \$183,700.00
- 1967 Blue 435hp Corvette Coupe... \$181,500.00
- 1966 Green 425hp Corvette Convertible... \$176,000.00
- 1967 White 390hp Corvette Convertible... \$165,000.00
- 1967 Black 350hp Air Corvette Convertible... \$159,500.00
- 1967 Blue 350hp Corvette Coupe... \$132,000.00

Two well-known 435hp Corvettes failed to sell:

- 1967 Black 435hp Corvette Coupe... no sale at \$522,500.00
- 1967 Red 435hp Corvette Convertible... no sale at \$440,000.00

This shows that the popularity of Corvette collecting is on the rise. Questions or comments? Email: terry@proteamcorvette.com





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What Is My Corvette Worth? I get asked this question almost everyday. The value of a Corvette is directly related to venue, location, day, and time of day if offered at auction. High profile collector car auctions offer maximum exposure and hundreds or thousands of affluent "ready to spend" registered bidders that like the auction excitement and instant gratification of making a purchase and thus outbidding others. In essence they are the winner!

Auctions create urgency and unless bidders are prepared to bid that car is sold within 2 to 3 minutes.

No two auctions or auction venues (locations) will produce the same results. "It is a crap shoot!"

I have participated as both buyer and seller at most of the classic car auctions in the USA for over 40 years and knows the process well.

Contact <u>terry@proteamcorvette.com</u> should you have a rare Corvette or Corvette collection and need advice as it relates to estate planning, estate resolution/liquidation as it relates to auctions and/or outright purchase.



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**52-Page NASCAR Corvette Documentary...** that is full of interesting old photos, Chevrolet Engineering build orders, and the history of how Ed Cole and Chevrolet Engineering saved the Corvette from the chopping block. A 4-1/2 year research project and the untold story of the early Corvette's participation in NASCAR sanctioned events.

Send large self-addressed stamped envelope (\$2.50) U.S. for 52-page documentary to ProTeam, PO Box 606, Napoleon, Ohio 43545 or go to NASCARCorvette.com







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Rare Corvette Parts: 1968-75 hardtops, 9 to chose at \$695.00 to \$895.00; 1956-67 convertible top kits from AK \$200.00; 1959-62 AK dash pad, black \$250.00; 1967 AK door panels, med. blue convertible \$500.00 pair; ACC/AK Carpet Sets: 1958-60 black 80/20 \$75.00; 1967 teal blue convertible \$200.00; 1967 black convertible \$200.00; 1972-74 silver cut pile with pad \$200.00; 1977 buckskin cut pile \$200.00; 1978-82 doeskin cut pile \$200.00; 1965-67 black fronts with divider \$100.00; AK Seat Cover Sets: 1969 black vinyl \$200.00; 1975 black vinyl \$200.00; 1975 black leather \$350.00; 1975 seat foam \$100.00; 1970-74 light tan complete used seats \$500.00; 1968-72 front and rear rechromed bumpers and 1958-59 low scrip valve covers... much more 1953-75 parts available.

Other Rare Corvette Parts Available at ProTeam: 1953 Pair Leaf Springs, original 138-3-E, \$800.00; 1953 Wonderbar radio/speaker assembly, \$2,500.00; 1953 tachometer, \$150.00; 1956-'61 radiator, used, original, \$150.00; 1959-62 dog dish hubcaps, four, \$1,000.00; 1958-'62 heater assembly, \$500.00; 1963-'67 1-pair vent window assembly, convertible, \$1,200.00; 1964-'66 teakwood steering wheel, original, \$2,000.00; 1965-'66 rear end FB 7-13-65, \$1,500.00; 1966-'68 327-350, air cleaner lid, original, \$250.00; 1967 Tri-Power Carb/Air Cleaner Stud (original), \$150.00; 1967 rear end FB 11-22-66, \$1,500.00. Also have engine blocks, heads, intakes, exhaust manifolds, cranks, pistons, rods, carbs, distributors, and tin for 1953 to 1972 Chevrolet and Corvettes (mostly). Too much to list or catalog. Email: fred@proteamcorvette.com





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Rare Camaro ZL1 Motor Assembly (1969)... has just been found by ProTeam. Cast # 3946052, VIN # 19N615242, Stamp pad T0310ML, Carb 3955205 List 4296, Intake 3933198, Heads 3946074. Also Connecting rods, damper, pistons, tin, etc. This is from a Gib Chevrolet car # 42 (Lemans Blue ZL1 Coupe), transferred (Chevrolet Redistribution) to Lustine Chevrolet in Maryland and became the famous Macolm Durham "Strip Blazer Jr." race car and was editorialized in the November 1969 Hot Rod Magazine with photo. We are looking for the remains of this car! email: terry@proteamcorvette.com



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**Two Rare Special Pontiacs...** How about a 1977 Pontiac Firebird Trans-Am Coupe with 14,150 actual miles in Buccaneer Red with Buckskin deluxe interior. This is an original unrestored survivor that is in excellent condition. Bloomington Freeze-Frame certification in 2009 where as all four categories were within at least 75% of its factory new originality, finish, and condition. It was also judged that less than 10% was refurnished, replaced, altered, or deteriorated since new. <u>Click here</u> for more information, photos, and price. - 1985 Pontiac Trans-Am Kammback Concept VIN #0000EX4796 and a genuine former General Motors test platform (mule). Extensively shown and promoted at auto shows, as well as in magazines. EX4796 was put into service

as a Pace Car for the PPG and IMSA Race Series for 1985 with a roof mount light bar and two-way communications equipment. The Kammback Concept failed to advance after 1985, however, this car was stored at GM for 13 years in the Pontiac Engineering Car Collection until a local Detroit area Pontiac dealer and collector, John McMullen, was able to acquire it. Professionally restored by Pontiac specialist Scott Tiemann of Supercar Specialties of Portland, Michigan. One of Four Kammback Concepts produced (2 in 1977 and 2 in 1985) The Kammback Concept has been editorialized by Motor Trend magazine (cover & multi-page spread) in June 1977 and August 1985 (This car). (PHS) Pontiac Historical Services further documents this car, its story, and history. Click here for photos, full description, and price. Email: <a href="mailto:terry@proteamcorvette.com">terry@proteamcorvette.com</a>.



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**Industry Awards...** are normally awarded to a person for exceeding a quality standard but in our case, it is about the person (or people), the product (our cars) and the presentation which requires knowledge. ProTeam's Corvettes achieved close to 200 show awards and invitationals since 2009. <u>Click to enlarge</u> any photo to view the results of ProTeam's team effort. I doubt there is another person or company that has even come close to our record and in 2013; we added a new award only received by a total of 36 participants, "The NCRS American Heritage Award". In June 2014, Terry Michaelis was inducted into the Bloomington Gold Great Hall honoring the 50 most significant and influential people and organizations.

The standard is set by the various judging venues, ie: Bloomington Gold, NCRS, MCACN, and the Concours D'elegances scattered around the USA. It takes knowledge, preparation, and presentation to compete in these show venues. ProTeam's small group of employees possess that knowledge which should add additional value and a comfort level that you **cannot** and **will not** get from any other Corvette seller or reseller. POINT MADE! Think about it and <u>Click Here</u> to view the text file of our impressive show results. Comments or questions? Email: terry@proteamcorvette.com



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**Comparison Shopping...** is not easy as not all Corvettes were created equal and not all Corvettes are restored equally... What is important to you? (A) just price?, (B) VIN tag and attachments?, (C) body/trim tag?, (D) engine stamp pad?, (E) body repairs?, (F) documentation?, (G) Bloomington/NCRS awards?, (H) transmission?, (I) rear end?, (J) color combination?

\* Legitimate cars with legitimate components and legitimate documentation are becoming harder to find. Did you know that there is a database of Corvette VIN numbers (over 450) that are not authentic/legitimate and most information came from inspections of these cars at collector car auctions or judged events?

How does one compare the value of a black 1967 with a blue 1967 when GM made so few black Corvettes in 1967? Did you know that option combinations make certain legitimate Corvettes very hard to find and desirable? Legitimacy is and will be the benchmark for value and investment.

Who does your authentication, due diligence and pre-purchase inspections? Are they qualified? Do they know the difference between real and Memorex?

There IS a big difference between a ProTeam Corvette and a typical auction Corvette (live or internet) in that our cars were inspected and authenticated by very knowledgeable people with roots within the Bloomington and NCRS organizations. We did your due diligence and authentication for you and have a brain trust of cubic Corvette knowledge\* at our fingertips and have many specific school room examples that go way past the

various judging guides and their typical factory production (TFP) standard.

How do you compare one Corvette with another on eBay or an auction TV show if you're not there? Comments, email: terry@proteamcorvette.com

\* "cubic knowledge" is a trademark owned by BloomingtonGold.com



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**Great Legitimate Cars with Integrity...** Tired of looking at lumpy average old Corvettes that you were attracted to by price many, of which, were "prepared for auction" or "resale" and in many cases were only a figment of the creator's imagination? SO ARE WE! Our customers and visitors keep telling us that ProTeam's standard has no peers and that the quality and legitimacy of ProTeam's cars is simply out of this world.

We pride ourselves on trying to buy and thus sell the most legitimate "Real Deal" Corvettes that exist regardless of venue. These type Corvettes have value and integrity that will always rise to the top and will weather all economic cycles over time.

We do not want to be the cheapest, as you always (most often) get what you pay for... and in this vane, "We bring to you an opportunity to purchase from the finest selection/collection of legitimate Corvettes anywhere in the world!" So... BUY WITH CONFIDENCE!!! Call, click, or stop by our Napoleon location. You may not like our price but you should absolutely love the car! Comments? Email <a href="terry@proteamcorvette.com">terry@proteamcorvette.com</a>



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Value Trumps Price... Collector Car Math: Value + Price + Exhilaration = Complete Satisfaction. I have asked/answered this equation thousands of times over my lifetime and since the Great Recession of 2008 took hold, the importance of getting this equation right has taken on a new importance. It isn't just me but anyone who dabbles in the passionate world of collector cars has asked these questions. Mike Farbairn (RM Magazine, Summer '13) wrote an article giving some sound advice in purchasing a classic car. First, he asks, "How much is too much?" Ownership tenure involving a quick turn around like flipping the car and short-term ownership (90 to 100 days) necessitate a perceived monetary profit translating to a bargain hunter's mentality. Long-term classic car proprietorship is a bit more ambiguous. It involves a bigger commitment to the car's integrity, provenance, and market value. "In my experience, the very best is seldom cheap" but rest-assured the work in acquiring the "long-term hold" will pay dividends down the road. How can Mike be so sure? He is certain because of two universal collector car truths; (1) the market has always surpassed retail price and (2) when you own the best, there is always a profitable resale market. So in the end, Value Trumps Price. Price is secondary to exhilaration. Passion is incalculable, so follow your heart. Questions or comments? Email: terry@proteamcorvette.com



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**Corvette Wanted...**1963 Fuel injected split window coupe with Bloomington or NCRS show awards. Premium paid for tuxedo black or silver with red interior. Also, I have serious customers for split window coupes of lesser quality. Also, I will gladly assist in helping liquidate Corvette collections whether it is by auction or cash settlement. Email: terry@proteamcorvette.com



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**1954-55 V-8 Corvette Wanted...** a 1954-55 Corvette is wanted with V8 and 3 or 4 speed transmission. Drivable condition preferred. Email: <a href="mailto:terry@proteamcorvette.com">terry@proteamcorvette.com</a>





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**Information and Photos...** are wanted of a 1962 Corvette driven by Ben Moore from Hauser Chevrolet from the Bethlehem, PA area. The car was maroon with a fawn beige interior and raced normally with Race #18. This car had a small driver's side racing windshield, Yenko type roll bar, tonneau cover, rally lights, and combo racing stripes down the middle of the car. Some of the names associated with this car and/or Ben Moore could be Roger Penske, Ed Schwartz, Don Yenko, Jack Phillips, and Danny Buranich.

Probably raced in or at Marlboro (April 1962), V.I.R. (April 1962), Cumberland (May 1962), Vineland (May 1962), Bridgehampton (June 1962), and Watkins Glen (June 1962). Ben Moore won the SCCA A-Production N.E. Division Championship in 1962. I need close-up photos of this car in race trim. Email: terry@proteamcorvette.com





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**St. Bernard 28**<sup>th</sup> Classic Corvette Raffle... 1961 Corvette Convertible, 283-270hp, 4 sp, numbers match. Tuxedo Black with Red interior. Body-off restored in Show Condition including engine compartment, chassis, paint, interior, top, chrome, stainless, exhaust and tires. T-10 transmission, Wonderbar radio, dual fours, aluminized off-road exhaust, sun visors, windshield washers, courtesy light, heater, hubcaps, wide-white tires. Most all factory correct type components and includes owners manual and sales brochure.

**1st PRIZE**: 1961 Corvette · **Drawing held** August 20, 2016 (9pm CDT) at the St. Bernard Summer Social • ALL proceeds benefit St. Bernard Church and School · Winner need not be present to win! · **2nd PRIZE**: \$500.00 • **3rd PRIZE**: \$250.00

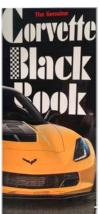
Opportunities are only \$30 each or 4 for \$100 with only 12,000 opportunities.

Get ticket order forms and more information at <a href="www.StBernardCorvette.org">www.StBernardCorvette.org</a>. Call 812-362-7313 or send check or money order to ST. BERNARD CHURCH, attn: Corvette: 547 ELM ST., Dept. PT · Rockport, IN 47635 · Raffle License no. 138431 • email: <a href="mailto:corvette@evdio.org">corvette@evdio.org</a>



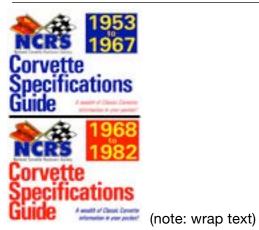
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NCCC!! WHAT IS IT??... 16,000(+) enthusiasts in 265 clubs across the country are part of an organization promoting the pure joy of Corvette ownership. Whether you enjoy showing, cruising, touring or entering a competitive event, the NCCC is the place for you. It is home to Corvette camaraderie unlike any other organization. Since 1959, NCCC has promoted its unique brand of fellowship with programs like FCOA-Future Corvette Owners Association and Charity Programs supporting the National Kidney Foundation. Its unequaled insurance program covering ALL club activities is a bonus that has attracted Corvette owners and clubs alike to join the NCCC. Check out www.corvettesnccc.org and learn more about this organization. "We joined for the car, we stay for the people"



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The Corvette Black Book... is a must have essential for any Corvette enthusiast or potential purchaser and makes for a great stocking stuffer. The Corvette Black Book contains 160 pages including a minimum of two pages for each car produced, glossary of terms, historic dates, instructions, trend graphs, Corvette chronology, and photos/specifications. The Corvette Black Book also has an extrapolation section to help you zero-in on Corvettes with genuinely rare option combinations. This is the genuine pocket sized Corvette Black Book. The price is \$22.95 plus \$3.00 postage (US only). Order a Corvette Black Book today!



NCRS Specifications Guides... make for a great stocking stuffer. Both 1953-'67 and 1968-'82 are a convenient 4"x6" size that fits right into your pocket- perfect to carry along at swap meets, junkyard searches, and judging events. They are quick reference technical encyclopedias of "basic" Corvette information, including major mechanical and electrical component part numbers, casting numbers, engine, transmission and axle identification codes, original prices, options and production quantities, power teams, color combinations, body codes and much more! Both are "pocket-sized", with 168 pages. The 1953-67 Pocket Spec. Guide and the 1968-82 Pocket Spec. Guide are \$16.00 each including postage. Ohio residents add 7% sales tax. Click here to order.

Money Back Guarantee... Can't travel? Can't inspect your Corvette prior to purchase? Try ProTeam's 48Hour/24 Mile Money Back Guarantee! ProTeam will ship your newly purchased Corvette to your doorstep for your 48 hour inspection or cooling-off period and all you could lose is the shipping costs, should you wish to cancel the purchase for any reason. It is what we say it is or you hold our feet to the fire. That's a no risk purchase only offered by ProTeam for ProTeam customers who cannot or do not wish to travel. terry@proteamcorvette.com

**TESTIMONIALS...** tell a lot about a company, its product, its people, its services, and over 200 have been posted at <u>ProTeam testimonials</u> plus almost 20 years worth of archived testimonials. We are absolutely ecstatic with each and every compliment we receive. We want our customers to enjoy a positive enjoyable buying experience that hopefully goes beyond the Corvette purchase as our customers are our lifeblood and we want them to experience our passion and fire that has made this the most interesting and fun business that anyone could ever have. "We feel quite lucky!" Thank-you. Email your comments to terry@proteamcorvette.com

**MEDIA COOPERATION...** ProTeam has and will continue to cooperate with media (print, audio, film) as it relates to the Corvette... So, if you're looking for material and or the use of a Corvette(s) for an article or news worthy story, contact beth@proteamcorvette.com.

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**Opt-in...** for future ProTeam news, Corvette information, Corvette news, ProTeam's new arrivals, and ProTeam specials. <u>Click Here</u> to opt-in.

**ProTeam Social Networking...** Keep in touch with ProTeam with up to the minute news, events, and the latest arrivals. Follow us on Twitter and YouTube, like us on Facebook, or join our circle on Google+

**The Chase...** Visit ProTeam soon where you'll be greeted not only by friendly sales assistants but tidal waves of color and high performance. Come Look • Come Shop • Come Inspect • Come Test Drive • Come Visit • Come Tour • Come See What You're Missing!! This is not a typical museum "static" display but a "dynamic" ever-changing inventory of the best classic Corvettes in the world. THE CHASE is the fun part of buying classic cars and interacting with the owners, as each car and owner has a personality of its own and no two cars or their owners will be exactly the same. It is with this in mind that I urge you to personally visit ProTeam and inspect that Corvette of your dreams with your own eyes and participates physically in "The Chase". You won't be disappointed and that I promise you!!! **Going Anywhere Else is Just a Detour!** 

ProTeam Corvette houses the largest most dynamic collection of classic Corvettes in the world. We invite you to view our collection Monday through Friday (Saturday/Sunday by appointment), please contact us for viewing hours and tour group information at <a href="mailto:proteam@proteamcorvette.com">proteam@proteamcorvette.com</a>. Remember that ProTeam's collection of Corvettes is ready for viewing anytime 24/7 on-line at <a href="mailto:www.proteamcorvette.com">www.proteamcorvette.com</a> and if you have a Corvette for sale, fill out our form at CorvettesWanted.com.

**Contact:** ProTeam Classic Corvette Collection & Sales • PO Box 606, Napoleon, Ohio 43545-0606 • email: proteam@proteamcorvette.com • toll free: 888-592-5086 • fax 419-592-4242

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